

MUTASIM AL GHADIR

GENERAL MANAGER & BOG MEMBER | ARABIAN MEP

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EXECUTIVE PROFILE

GCC-grounded, internationally ready MEP and business leader with more than 20 years in complex project environments. As General Manager and a member of Arabian MEP's Board of Governors, leads at the intersection of enterprise strategy, commercial judgment, engineering, field execution and organizational performance. Brings boardroom perspective and contractor-side grip across the full lifecycle, from market opportunity and award through commissioning, handover and client confidence, with mobility for suitable GCC and international mandates.

650+ PROJECTS	QAR 3B	1,500 MEP	80 ENGINEERS
Completed Arabian MEP company portfolio since 1998.	Delivered company portfolio documented in the 2026 profile.	Company MEP manpower platform as of 2026.	Design and engineering team strength.

WHAT I BRING

Leadership proposition

- Translate strategy and client commitments into clear operating priorities, accountabilities and review rhythms.
- Connect technical, commercial, procurement, finance, QA/QC, HSE and site teams around the same delivery plan.
- Bring early attention to scope gaps, long-lead risk, interfaces, change, documentation and completion readiness.
- Lead stakeholder conversations with owners, consultants, main contractors, authorities and technology partners.
- Guide constructability, value engineering, testing, commissioning, handover and defects-liability support.
- Develop managers through direct governance, escalation routines, practical coaching and lessons learned.

PROGRESSIVE RESPONSIBILITY

Professional experience

CURRENT

General Manager & Board of Governors

Arabian MEP Contracting | Doha, Qatar

- Lead strategy and operating execution for a Grade-A, ISO-certified electromechanical enterprise established in Qatar in 1998.
- Direct the management cycle from opportunity review and tender strategy through award, delivery, handover and aftercare.
- Align commercial, finance, engineering, procurement, QA/QC, HSE, factories, project teams and lifecycle services around performance.

2004 - PRESENT

Progression across technical, commercial and general-management mandates

Al Malki group companies | Doha, Qatar

- Built experience across HVAC systems, equipment and parts, contracting, service delivery, trading and customer development.
- Developed relationships with international manufacturers and Qatar clients, connecting technical requirements to commercial solutions and field support.
- Progressed into broader responsibility for organizational objectives, resources, management teams and official negotiations.

Flagship company project environments

Selected Arabian MEP delivery contexts illustrating the scale, system complexity and stakeholder intensity of the platform led today.

PROJECT	SECTOR	DELIVERY CONTEXT
Qatar Central Bank Office Building	Commercial	29 levels plus four basements; 28,984 m2 of MEP fit-out; completed 2022.
Al Kharsaa Solar PV IPP	Energy	MEP facilities and substations supporting the 800.15 MW programme; completed 2021.
Hamad Bin Khalifa Medical City	Healthcare	Four-hospital, approximately 1,000-bed environment across 227,000 m2.
HMC Skilled Nursing Facility	Healthcare	272 beds and 14 treatment rooms across 26,520 m2; completed 2021.
KAHRAMAA Substation Programmes	Power	120+ substations delivered since 2005; all 20 Phase-13 jobs reported complete.
United School International	Education	35,009 m2, 102 classrooms and capacity for 2,500 students.
Doha International Airport Arrivals	Aviation	MEP and civil works delivered on a six-month fast-track programme.
Souq Waqif Underground Car Park	Infrastructure	107,000 m2 underground environment with capacity for 2,400 cars.
Abraj Quartier Gateway AQ-01	High-rise	Ground, mezzanine and 43 floors across 114,557 m2.
Qetaifan Islands Infrastructure	Infrastructure	Island utilities, buildings, substations and pumping facilities.

HOW I LEAD DELIVERY

Operating method

01 DEFINE	02 ALIGN	03 DELIVER	04 PROVE	05 IMPROVE
Clarify outcome, scope, contract, interfaces and success measures.	Set governance, ownership, baseline, procurement and communication cadence.	Remove constraints; control risk, change, quality, safety and information flow.	Test systems, close documentation, train users and secure acceptance.	Capture lessons, protect reliability and strengthen the next delivery cycle.

FOUNDATIONS

Education, development and technical scope

EDUCATION

Bachelor of Science - Mechanical Engineering

The University of Jordan | 1996 - 2001

MANAGEMENT BACKGROUND

Senior-management capability formally assessed by the Australian Institute of Management in 2009 for migration purposes.

TECHNICAL AND PROFESSIONAL DEVELOPMENT

HVAC and hydronic systems; energy and sustainability; building commissioning; fire/life-safety; QA/QC and HSE; contract awareness; manufacturer training involving York, Johnson Controls, Systemair, Trane, Taco, Carrier and Daikin.

LANGUAGES

Arabic - native | English - professional fluency

AVAILABLE FOR EXECUTIVE CONVERSATIONS

Enterprise leadership, MEP delivery, operations, commissioning and strategic business mandates.

Canadian citizen with permanent Ontario and established Gulf bases; open to suitable GCC and international opportunities.

START A CONVERSATION

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Professional enquiries by email

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