

BUSINESS LEADERSHIP / ENGINEERING DEPTH

Mutasim Al Ghadir

Group General Manager / General Manager, Arabian MEP

GCC and international perspective / Arabic and English

Engineering growth. Leading delivery.

Executive responsibility across business strategy, portfolio P&L, commercial governance, manufacturing and multidisciplinary MEP delivery. Member of Arabian MEP's Board of Governors and MEP Director for Al Rawdah & Academy, including its data-centre scope.

SELECTED BUSINESS IMPACT

QAR 300M+ / Portfolio P&L

Six percentage points of EBITDA margin improvement;
11% EBIT CAGR across 2019-2024.

10 days to 48h / Commercial reporting

A reporting cycle reduced from ten days to 48 hours.

18% / Less equipment downtime

18% less equipment downtime and QAR 4M lower annual
MRO expenditure.

35% / Manufacturing revenue growth

35% manufacturing revenue growth; 22% improvement in
ductwork overall equipment effectiveness.

Leadership across the business

More than 20 years progressing through technical support, sales, general management, trading and manufacturing into group and contracting leadership. Combines the commercial view of an enterprise with the technical understanding required to lead complex projects and operating assets.

Canadian citizen with established Gulf and Maple, Ontario bases. Available for suitable GCC and international executive, project and operating mandates.

Responsibility across the business.

2021 — PRESENT

Group General Manager

Al Malki Holding / Concurrent General Manager, Arabian MEP

Executive responsibility across strategy, commercial performance, procurement, finance, engineering and multidisciplinary delivery. Member of Arabian MEP's Board of Governors and MEP Director for the Al Rawdah & Academy programme.

Portfolio P&L and business direction / MEP contracting, commissioning and lifecycle services / Clients, authorities, partners and management teams

2010 — 2021

Group General Manager

Trading & Manufacturing / Al Malki Holding

Leadership of trading and industrial operations spanning ductwork, LV switchgear and piping manufacture, international brands, supply chain and market development.

Three-plant manufacturing leadership / Revenue, OEE and production-capacity improvement / OEM partnerships and technical supply capability

2004 — 2010

General management, sales & engineering

Al Malki group companies

Progressed from technical and market-facing responsibilities into general management, developing comprehensive MEP capability, customer relationships and contracting operations.

Business development and diversification / Tendering, estimation, procurement and service / Technical sales and team development

2002 — 2004

Technical Support Manager

Winter International / Iraq

Built the technical foundation in mechanical and HVAC systems through equipment selection, troubleshooting, proposals and customer support.

Mechanical and HVAC applications / Equipment selection and technical proposals / Customer and supplier coordination

Campus scale. Mission-critical precision.



Al Rawdah & Academy

MEP Director / 307,626 m² planned programme

Direct responsibility across the MEP lifecycle of a multi-building institutional programme, spanning design review, engineering, procurement, installation, energization, testing, commissioning, handover and defects. The Al Rawdah and Academy plots bring core, technical, civic and support assets into a shared programme.

Al Rawdah Data Centre

MEP Director within Al Rawdah / approximately 13,307 m²

A dedicated data-centre building with services supporting future expansion. The leadership remit connects critical power and cooling, BMS/DCIM, fire protection, leak detection and specialist interfaces around energization, integrated testing and turnover.

Campus-wide responsibility

Authorities, utility interfaces, procurement, design release, quality, safety and phased readiness.

Critical-facility focus

Power distribution, UPS and busway interfaces, critical cooling, controls and demonstrable systems performance.

Project visualization: supplied Al Rawdah client presentation. Built-up areas describe the documented planned programme and building scale.

Selected project environments.

01 / Al Rawdah & Academy

307,626 m² planned campus / MEP Director

Direct MEP Director responsibility across design review, engineering, procurement, installation, energization, integrated testing, commissioning, handover and defects, working with multidisciplinary delivery teams.

02 / Al Rawdah Data Centre

13,307 m² planned data centre / MEP Director / within Al Rawdah

Coordination across power distribution and busbar interfaces, critical cooling, BMS and DCIM, fire protection, leak detection, containment, energization readiness and integrated systems proving.

03 / Qatar Central Bank Office Building

29 levels + 4 basements / Arabian MEP project portfolio

Executive coordination across design, procurement, life safety, fit-out interfaces, testing and controlled handover.

04 / Al Kharsaa Solar PV IPP

800.15 MW solar programme / Arabian MEP project portfolio

Electrical interfaces, substation services, multidisciplinary commissioning and authority coordination.

05 / United School International

102 classrooms / 2,500 students / Arabian MEP project portfolio

Specialist-space coordination, fire/life-safety acceptance, commissioning and operational readiness.

06 / Hamad Bin Khalifa Medical City

4 hospitals / approximately 1,000 beds / MEP leadership / completion and handover

Completion governance, cross-discipline coordination, quality, life safety and documented handover.

07 / HMC Skilled Nursing Facility

272 beds / 26,520 m² / Arabian MEP project portfolio

Reliability, infection-control interfaces, life safety, medical-space coordination and operational handover.

08 / Doha International Airport Arrivals Terminal

6-month delivery programme / MEP leadership / fast-track delivery

Fast-track planning, logistics, integrated services, stakeholder decisions and turnover.

09 / KAHRAMAA Substation Programmes

120+ substations / MEP programme leadership

Programme governance, electrical and fire-system interfaces, standardization, quality and energization readiness.

Selected project environments.

10 / Souq Waqif Underground Car Park

2,400 cars / 107,000 m² / Arabian MEP project portfolio

Ventilation and smoke control, public-realm interfaces, phased access, testing and acceptance.

11 / Oryx Rotana Hotel

400 hotel keys / Arabian MEP project portfolio

Guest experience, multidisciplinary systems, quality interfaces and commissioning.

12 / Centro Rotana Hotel

229 hotel keys / Arabian MEP project portfolio

Repeatable room delivery, service coordination, comfort systems and reliable turnover.

13 / Nakilat Headquarters and Amenities

Headquarters + 2 amenities / Arabian MEP project portfolio

Campus interfaces, workplace reliability, specialist systems, coordination and operational readiness.

14 / Abraj Quartier Gateway Tower AQ-01

43 floors / 114,557 m² / Arabian MEP project portfolio

Vertical interfaces, riser strategy, life safety, façade and fit-out coordination, staged commissioning.

15 / Shoumoukh Twin Towers

Twin towers / 108,000 m² / Mechanical leadership / recovery and closeout

Tower interfaces, riser capacity, sequencing, quality and integrated completion.

16 / Qatar Development Bank Service Compound

56,844 m² service compound / Arabian MEP project portfolio

Site-wide services, building interfaces, logistics, programme controls and phased acceptance.

17 / Qetaifan Islands Infrastructure

Utilities / substations / pumping / MEP leadership / infrastructure systems

Distributed utilities, civil-MEP interfaces, authority coordination, package governance and systems readiness.

18 / Al Meshaf Health Center

17,559 m² healthcare facility / Arabian MEP project portfolio

Healthcare coordination, HVAC performance, fire/life safety, controls and operational handover.

Make the commitment clear. Stay accountable through delivery.

Strategy & commercial

Portfolio strategy, operating plans, bids, tender risk, scope clarity, cost-to-complete, procurement, change and working capital.

Technical & delivery

Design review, constructability, BIM coordination, critical systems, submittals, long leads, installation, QA/QC, HSE and integrated commissioning.

Manufacturing & operations

Ductwork, LV switchgear and piping manufacture; capacity, OEE, quality, supplier performance, maintenance and operating reliability.

Digital & people

Executive deployment and governance of SAP S/4HANA, BIM 360, Power BI and Azure ML; manager accountability, practical escalation and organizational learning.

Professional foundation

B.Sc. Mechanical Engineering

The University of Jordan, 1996-2001. Management assessment and development through the Australian Institute of Management.

Systems & performance development

Energy management, commissioning, sustainable buildings, project management, Lean improvement and manufacturer training across HVAC and hydronic systems.

GCC experience. International perspective.

Arabic and English. Canadian citizenship. Established Gulf and Ontario bases. Leadership experience with international consultants, contractors, manufacturers, suppliers and multidisciplinary teams.

Let's discuss the mandate.

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Executive opportunities / Complex MEP programmes / Operating transformation / Strategic collaboration